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| ***What are their capacities, skills, and resources? (e.g., power, time, talent, funding)*** |  |  |  |
| ***What is their potential role on the collaboration?***  |  |  |  |
| ***What is their self-interest? Why should they join? (organizational and/or personal gains)*** |  |  |  |
| ***What strategy will you use to recruit or further engage them?*** |  |  |  |
| ***What barriers might exist to recruiting or engaging them further?***  |  |  |  |
| ***Who will approach them?*** |  |  |  |
| ***By when?***  |  |  |  |

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